



Global Water Operator from the Netherlands

Dutch water operators are partnering for enhanced performance of water companies in Africa and Asia



sustainable water services

Vitens Evides International supports water companies in Africa and Asia to improve their finance and operations and to increase their customer base. This we do by sharing the extensive and long-ranging experience of the two largest water companies of the Netherlands: Vitens and Evides Water Company.

Our ambition? To support more water utilities in developing and transition countries in improving and expanding their water services

Through technical, operational and management support, we enable local utilities to make progress in such areas as water quality and safety, non-revenue water, asset management, and financial planning & control. By teaming up for better performance, we aim to generate the investments required to improve and expand water services to unserved and often rapidly developing urban areas. Overall we aim to contribute to safe and reliable water supply for all, including the urban poor, now and in the future. With its activities Vitens Evides International is contributing to the achievement of the Millennium Development Goals set by the United Nations. Over the past ten years, Vitens Evides International has already helped to improve water services for more than sixty million people in 18 countries, including Bangladesh, Ethiopia, Ghana, Kenya, Malawi, Mongolia, Mozambique, Uganda, Vietnam and Zambia.

Vitens Evides International's projects are aimed at enhancing the operational and financial performance of recipient water companies in developing and transition countries. The need for enhancing performance is real: around the world, water companies have to increase their service coverage significantly as large numbers of people still have no access to safe drinking water and proper sanitary facilities.

With its support to partner water companies in Asia and Africa, Vitens Evides International contributes to the achievement of the Millennium Development Goals. Vitens Evides International is committed to contribute towards improved water services to forty five million people in twenty countries by 2015.



Projects

Based on the needs of the recipient water companies, Vitens Evides International offers tailor-made packages. These projects may, for example, focus on the following issues:

- improving financial and operational performance
- enhancing the management of urban water companies
- supporting implementation and financing strategies to increase service coverage

The main characteristic of all these projects is capacity building through transfer of knowledge and expertise.

Arrangement of partnership

There are three possible partnership arrangements between Vitens Evides International and recipient water companies. For a [Water Operating Partnership \(WOP\)](#), Vitens Evides International and the recipient water company set objectives and jointly determine what will be required to achieve those objectives. For a [Delegated Management Contract](#), management of the local water company is taken over for a specified period with the aim of improving the organisation's management and performance. For [Technical Assistance](#), the partnership focuses on implementing concrete solutions to improve the local water company, based on the terms of reference.

Funding

In addition to base funding of its parent companies Vitens and Evides Water Company, the projects of Vitens Evides International are financed by donors and international financial institutions, such as the Netherlands' Ministry of Foreign Affairs (Development Cooperation), the EU Water Facility, the European Investment Bank, the Asian Development Bank and the World Bank.

Other partners in the Dutch water sector

Where necessary, Vitens Evides International collaborates with Dutch public and private partners in project definition and execution. We collaborate with Dutch water boards in fields of water resources management and waste water management, with engineering consultants for detailed design and supervision of investments, and with NGOs for community based interventions. We also value our partnerships with other mentor utilities from Africa and Southeast Asia.

Parent companies

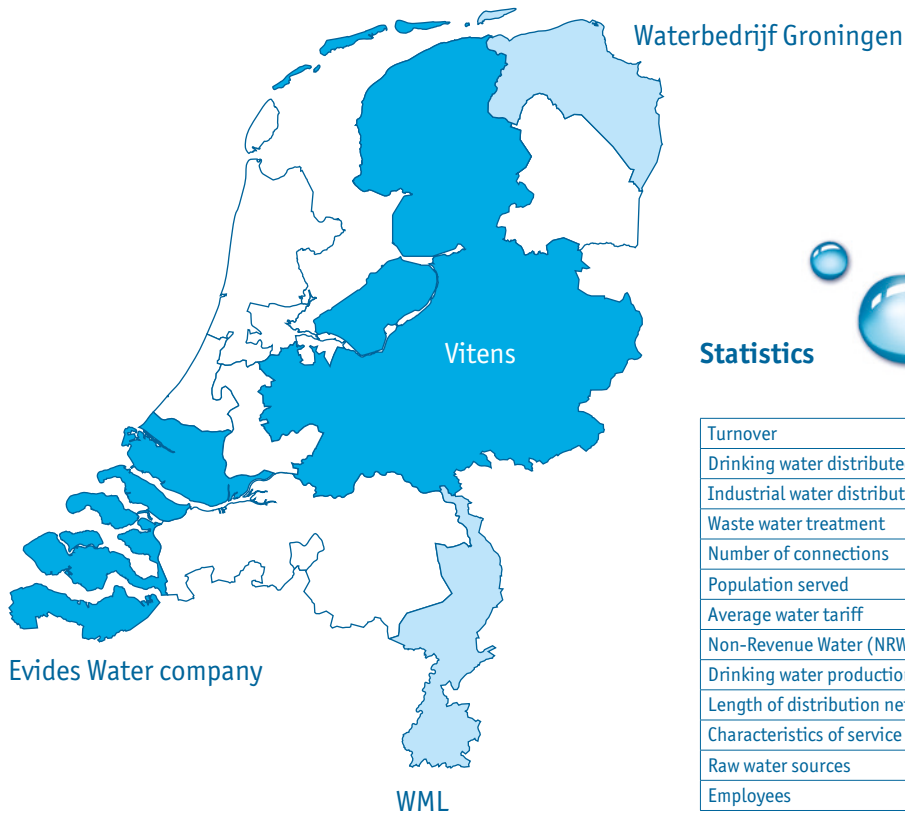
The parent companies of Vitens Evides International, Vitens and Evides Water Company, are the two largest water companies in the Netherlands; together they provide 24/7 high-quality drinking water to 7.4 million Dutch residents.

Through their joint venture Vitens Evides International, the parent companies aim to share more than 100 years of experience as part of their International Corporate Social Responsibility.

In addition, two other Dutch water companies, Waterleiding Maatschappij Limburg (WML) and Waterbedrijf Groningen, participate in the international project portfolio of Vitens Evides International with employees and funding. They also bring the Water for Life Foundation to the attention of its customers.



Vitens Evides International carries out projects in countries such as Bangladesh, Ethiopia, Ghana, Kenya, Malawi, Mozambique, Uganda and Vietnam



Statistics

	Vitens	Evides
Turnover	352 million €/a	273 million €/a
Drinking water distributed	330 million m ³	155 million m ³
Industrial water distributed	-	92 million m ³
Waste water treatment	-	1.2 million p.e.
Number of connections	2.5 million	1.0 million
Population served	5.5 million	2.5 million
Average water tariff	1.08 € per m ³	1.50 € per m ³
Non-Revenue Water (NRW)	5,8%	7%
Drinking water production facilities	96	9
Length of distribution network	49,000 km	14,000 km
Characteristics of service area	rural/urban	rural/urban/industrial
Raw water sources	ground water	surface water
Employees	1,400 fte	637 fte



Water for life®

Foundation Water for Life to finance pro poor investment programmes

The Water for Life foundation was set up in 2004 to involve customers of Vitens and Evides Water Company in their international activities. The voluntary contributions of customers are used for improving drinking water to the urban poor. Donations are used, for example, to purchase pipes, water meters and public standpipes. Water for Life is an autonomous foundation with an independent board.



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